

AT A GLANCE

Challenges

- Facing High Demand for Opiate Treatment
- Need to Acquire More Residential Homes
- Quick Turnaround to Avoid Treatment Delays

Solutions

- Expand COTO Operations
- Manage Property Acquisition
- Renovate to Suit COTO's Needs



I have worked with Scioto Properties for a few years, purchasing recovery housing for our residential operations. My initial dealings with them were excellent, quick to respond and truly supportive of our needs.

Throughout the time we have worked together our relationship has only gotten stronger and has grown beyond our initial transactions.

Scioto Properties are caring folks and it has been an extreme pleasure to work with everyone there.

Vice President, Real Estate Services

Substance Abuse Provider

CHALLENGES

This rapidly growing community-based opiate treatment organization (COTO) was facing a significant problem as the demand for opiate treatment in the community was increasing. They reached out to Scioto to assist in acquiring residential homes to accommodate their expanding patient base. It was crucial to have a quick turnaround to ensure that no one had to wait to receive the necessary treatment.

SOLUTIONS

Scioto helped COTO expand its operations by analyzing factors such as location, size, and proximity to other treatment facilities. By identifying suitable residential properties, Scioto enabled the organization to efficiently expand its patient base.

Scioto managed the acquisition process and ensured that the properties were acquired at a fair market price. During the renovation process, Scioto ensured that the properties met COTO's specific needs and standards, providing the best possible treatment services to the patients receiving care.



**RESIDENTIAL AND
COMMERCIAL MARKETS**



**FLEXIBLE
LEASE TERMS**



**ABILITY TO ACT AS
A DEVELOPER**

BENEFITS

Improved Access to Treatment

Scioto's investment increased the COTO's capacity to provide treatment services. By acquiring suitable residential properties quickly, the organization accommodated more patients, reducing wait times and meeting growing demand.

Enhanced Patient Care

Scioto's investment solution enabled the organization to offer a broader range of treatment services, resulting in a more effective and comprehensive operation. This improved patient care and outcomes for those struggling with addiction.

Scioto Expands Impact

The success of this transaction allowed Scioto to build new business relationships with other organizations in the healthcare sector, further expanding its portfolio and impact on the community.



Exterior and interior photos of acquired homes in Virginia.

ABOUT SCIOTO PROPERTIES

We are a healthcare real estate firm that provides real estate solutions through the acquisition and monetization of portfolios to help mid-market healthcare organizations grow across the U.S.

When you need experience, financial strength, and proven results, we're the team you trust to solve your real estate needs.



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